

# TELECOM COMPANIES

Ranked by number of local full-time employees as of May 1, 2016

Rank <i>(last year)</i>	Company Address Website	Telephone	Number of local full-time employees: •2016 •2015 •% increase (decrease)	Number of locations: •Local •Nationwide	Type of telecom			Partial list of services	Market area	•Local executive(s) •Title(s)	Year established locally
					Service provider	Systems designer	Systems manufacturer				
<b>1</b> <i>(1)</i>	<b>Qualcomm Inc.</b> 5775 Morehouse Drive, San Diego 92121 www.qualcomm.com	858-658-4291	12,186 <sup>(1)</sup> 13,500 (10)	wnd wnd	N	Y	N	3G, 4G, next-generation mobile technologies	International	Steve Mollenkopf CEO	1985
<b>2</b> <i>(3)</i>	<b>KYOCERA</b> 8611 Balboa Ave., San Diego 92123 www.kyocera.com	858-576-2600	537 562 (4)	2 25	N	Y	Y	Wireless phones, microelectronic packages, integrated circuit package assembly	International	Robert Whisler president	1971
<b>3</b> <i>(4)</i>	<b>TelePacific Communications</b> 6134 Nancy Ridge Drive, San Diego 92121 www.telepacific.com	858-200-2510	100 100 0	2 27	Y	Y	N	Connectivity, cloud and continuity solutions for small, medium and enterprise businesses	National	Dick Jalkut CEO Bob Griffin general manager	2000
<b>4</b> <i>(6)</i>	<b>RF Industries Ltd.</b> 7610 Miramar Road, San Diego 92126 www.rfindustries.com	858-549-6340	64 83 (23)	1 5	N	N	N	Design, manufacture, supply of standard and custom products for wireless communications	International	Johnny Walker president, CEO	1979
<b>5</b> <i>(5)</i>	<b>Telcentris Inc., dba Voxox<sup>(2)</sup></b> 5825 Oberlin Drive, San Diego 92121 www.voxox.com	619-900-9000	60 84 (29)	1 1	Y	Y	N	Cloud Phone, SIP Trunks, Hosted PBX, Wholesale voice/sms/DIDs, Toll Free, Mobile App Development	International	Bryan Hertz CEO	2006
<b>6</b> <i>(7)</i>	<b>Skyriver Communications</b> 7310 Miramar Road, Suite 600, San Diego 92126 www.skyriver.net	866-759-7483	50 50 0	1 1	Y	N	N	Commercial-grade broadband Internet, Private Network service, Event and temporary bandwidth	Regional	Saeed Khorami CEO, president	2000
<b>7</b> <i>(8)</i>	<b>Teldata</b> 11487 Woodside Ave., Santee 92071 www.teldata.com	619-387-2200	40 wnd wnd	1 1	Y	Y	N	Telephone systems, VoIP, computer networks, voice and data cabling	Statewide	Bruce Madden CEO	1987
<b>8</b> <i>(10)</i>	<b>Next Level Internet Inc.</b> P.O. Box 502661, San Diego 92150 www.nextlevelinternet.com	858-836-0703	32 31 3	1 3	Y	Y	Y	Cloud-based UC, Call Center, vMPLS, SD-WAN, private Internet, dial-tone, VoIP, SIP, managed Colo	National	Jerry Morris founder	1999
<b>9</b> <i>(NR)</i>	<b>Atel Communications Inc.</b> 8447 Miramar Mall, San Diego 92121 www.atelcommunications.com	858-646-4600	23 21 10	1 1	Y	Y	N	Phone Systems: traditional, VoIP & hosted. Voice, data & fiber cabling. IT network services, CCTV	International	Steven Handelman president	1985
<b>10</b> <i>(12)</i>	<b>Communications USA</b> 2229 Enterprise St., Escondido 92029 www.commusa.com	800-338-1949	23 23 0	1 1	Y	Y	N	Two-way radios, wireless, broadband, CCTV	National	Roger Schuknecht CEO	1990
<b>11</b> <i>(15)</i>	<b>Mills Communications Inc.</b> 4686 Mission Gorge Place, San Diego 92120 www.mills-solutions.com	619-321-2100	16 14 14	1 2	Y	Y	N	Phone systems; cloud/premise based, network support, unified communications, call center/recording	Regional	John Mills president	1988
<b>12</b> <i>(13)</i>	<b>Commperia</b> 1348 La Mirada Drive, San Marcos 92078 www.commpedia.com	760-745-0309	15 15 0	1 1	Y	Y	N	Audio visual, cabling, network services, phone systems, security	National	Eric Johnson general manager	2001
<b>13</b> <i>(14)</i>	<b>Network Services Corp.</b> 560 N. Highway 101, Suite 4B, Encinitas 92024 www.networkservicescorp.com	760-274-2020	15 15 0	1 2	Y	N	N	Hosted VOIP, Cyber Security, Managed Services	National	Kenneth MacDonald CEO	2007
<b>14</b> <i>(16)</i>	<b>TelComTec</b> 120 N. Pacific St., Suite J-2, San Marcos 92069 www.telcomtec.com	760-736-3211	10 10 0	1 1	Y	Y	N	Phones, voice and data cabling, surveillance systems, audio/visual equipment, computer networking	Local	Ronald Garrett vice president, sales and service	1986
<b>15</b> <i>(NR)</i>	<b>Golden Telecom Inc.</b> 1308 Descanso Ave., Suite A, San Marcos 92069 www.goldentelephones.com	760-438-8383	7 wnd wnd	1 1	Y	N	N	Digital phones, IP, data and voice cabling, antique communications, security cameras	Local	Daniel Golden CEO Brenda Burrrola general manager/ dispatcher	1981
<b>16</b> <i>(NR)</i>	<b>Phone Systems Plus Inc.</b> 12528 Kirkham Court, Suite 8, Poway 92064 www.psplus.com	858-679-3900	6 6 0	1 1	Y	Y	N	VoIP, call centers, telephone system installation	International	Ron Kohl president	1986
<b>17</b> <i>(17)</i>	<b>Iris Communications</b> 234 E. Cliff, Solana Beach 92075 www.iriscom.com	855-554-4747	3 3 0	1 1	N	Y	N	VoIP phone systems, Voice/Data and Fiber Optic cabling, PBX systems, Tier 1 Carrier Services	Statewide	Joe Crocama business manager	2013
<b>18</b> <i>(18)</i>	<b>Optidial Communications Inc.</b> 9939 Hibert St., Suite 102, San Diego 92131 www.optidial.com	800-858-2986	3 3 0	1 1	Y	N	N	Voip, hosted phone systems, T-1, PRI, super trunk, DSL, local, tele-conferencing, Google apps, cell	National	Steve Smith CEO	1995
<b>19</b> <i>(NR)</i>	<b>Wilcon</b> na, na wnd www.wilcon.com	888-600-2800	2 wnd wnd	0 <sup>(3)</sup> 1	Y	N	N	Dark fiber, point-to-point, ethernet, optical services, waves, infrastructure, facilities	Southern and Northern California	Reginald Scales senior vice president of sales and marketing	2007
<b>NR</b> <i>(2)</i>	<b>ViaSat Inc.<sup>(4)</sup></b> 6155 El Camino Real, Carlsbad 92009 www.viasat.com	760-476-2200	wnd 1,748 (100)	2 14	Y	Y	Y	Satellite and digital communications systems, satellite services, network security, tactical comms	International	Mark Dankberg chairman, CEO	1986

**(NR)** Not ranked

**wnd** Would not disclose

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal, 858-634-4635. The list may not be reprinted in whole or in part without prior written permission from the editor. Some companies have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply a

company's size or numerical rank indicates its quality.

<sup>(1)</sup> Estimation based on company reports.

<sup>(2)</sup> Listed last year as Voxox

<sup>(3)</sup> Headquarter office is in Los Angeles; San Diego employee works out of home office

<sup>(4)</sup> ViaSat Inc. is not ranked because they did not complete the survey process in time. They were ranked #2 on this list last year.

**Researched by Courtney Shamrell**